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T.Y. M.C.A. (Under Engineering Faculty) ENTERPRISE RESOURCE PLANNING (2008 Course) (Semester - V) (710904)

Time: 3 Hours] [Max. Marks:70 Instructions to the candidates: Neat diagrams must be drawn wherever necessary. 2) Figures to the right indicate full marks. 3) Use of probability table, electronic pocket calculator is allowed. 4) Assume suitable data if necessary. Explain the importance of integration in ERP package. How it is achieved *Q1*) a) in ERP Package? [6] List and explain the tangible benefits of ERP. b) [6] OR ERP is first an attitude, then a system. What changes this statement **Q2)** a) expect from the employees of organization to make ERP implementation successful? [6] How ERP improves organization's competitiveness? Explain with suitable [6] example. Who are the people involved in the implementation of ERP system? why **Q3**) a) is it a critical ERP implementation success factor? [6] Discuss the success factors of ERP implementation. [6] OR What are the most common reasons for ERP implementation failures?[6] **Q4)** a) List and explain ERP implementation strategies. [6] Q5) What are the basic reasons behind resistance to change by the end users? How to reduce resistance created by end users? [11]

OR

Q6) Explain the roles, duties and responsibilities of the people involved in [11] implementing the ERP system. Explain the selection criteria for ERP Package. [6] (07) a) Explain the importance of customization and training during ERP b) [6] implementation? OR Why do organizations preferred to use readymade package instead of (08) a) developing in house ERP package? [6] Explain the role of vendor, consultant and end-users in ERP package b) [6] implementation. Explain the design and customization issue for ERP package. [6] **Q9**) a) Explain the importance of SCM, CRM, BPR as a front end tool of ERP b) [6] package. OR Define and explain the terms data warehousing, data mining with example. *Q10*)a) [6] [6] List major modules of ERP. Explain any one module in detail. b) Q11) Explain in detail the impact of legacy system, third party software, business [11] process on ERP customization. OR Q12) Explain with example how ERP brings standardization & agility in the [11] organization.

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