



K. K. Wagh Institute of Engineering Education & Research, Nashik
(An Autonomous Institute From A.Y. 2022-23)

	WINTER-2023		
	Exam Seat No.:		
	Academic Year:2023-2024	Semester:I	
	Name of Programme:MBA	Pattern:2022	
	Name of Course:Principles of Management	Course Code:MBA22101	
	Max. Marks:60	Duration:2 hours 30 minutes	

	<p>Instructions: Candidates should read carefully the instructions printed on the Question Paper and on the cover page of the Answer Book, which is provided for their use.</p> <ol style="list-style-type: none">1. This question paper contains <u>2</u> page(s).2. Answer to each new question is to be started on a new page.3. Assume suitable data wherever required, but justify it.4. Draw the neat labelled diagrams, wherever necessary.5. The last columns indicates the Course Outcome and level of Blooms Taxonomy of the Question/sub-question.6. Question 1 and 2 are compulsory. Solve a or b and c or d from question number 3,4 and 5.	
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Question No. 1 Attempt following Question

- 1a) Explain Max Webers Bureaucratic theory with an example. (6) CO1

Question No. 2 Attempt following Question

- 2a) What is Organising? Explain any 5 Principles of Organising. (6) CO2

Question No. 3 Attempt following Question

- 3a) Discuss the 4 Decision Making Styles with example of each. (8) CO3

OR

- 3b) Define Decision Making. Explain the Steps in Decision Making. (8) CO3

- 3c) Enumerate any 8 Types of Decisions and discuss them in detail. (8) CO3

OR

- 3d) Explain the 8 characteristics of Decision Making. (8) CO3

Question No. 4 Attempt following Question

- 4a) Discuss all the 8 Elements of DIRECTION in detail. (8) CO4

OR

4b) Explain any 8 Principles of Direction in detail. (8) CO4

4c) List the Types of Leadership Theories. Explain the **Situational Leadership Theory** in detail with neat diagram. (8) CO4

OR

4d) Write a short note on Leadership. Explain the 3 types of Leadership Styles with examples of each. (8) CO4

Question No. 5 Attempt following Question

5a) What is Controlling? Discuss the importance of Controlling. (8) CO4

OR

5b) Enumerate and discuss all 8 Types of Control in an organization. (8) CO4

5c) Explain the Process of Controlling with a neat diagram and example. (8) CO4

OR

5d) Discuss atleast 8 points of Effective Control System in Management of an organization. (8) CO4