



**K. K. Wagh Institute of Engineering Education & Research, Nashik**  
(An Autonomous Institute From A.Y. 2022-23)

InSem Examination-I Winter2025	
Exam Seat No.:	
Academic Year: 2025-2026	Semester: I
Class: PG-I	Program: MBA
Branch Code: 10	Pattern: 2024
Name of Course: Organizational Behaviour and Development	Course Code: 2410504
Max. Marks: 30	Duration: 1.15 Hrs.

**Instructions:** Candidates should read carefully the instructions printed on the Question Paper and on the cover page of the Answer Book, which is provided for their use.

1. This question paper contains 1 page.
2. Answer to each new question is to be started on a new page.
3. Assume suitable data wherever required but justify it.
4. Draw the neat, labelled diagrams, wherever necessary.
5. The last columns indicate the Course Outcome and level of Blooms Taxonomy of the Question/sub-question.
6. **Q.1** and **Q.3** are compulsory.
7. Solve a) or b) from **Q.2** and **Q.4**

**Marks CO**

**Question No. 1**

- 1 a) Define Organizational Behaviour. Write a detailed note on the nature and scope of Organizational Behaviour. (3) CO1
- 1 b) Explain Organisation behaviour need for and importance of the modern business environment. (4) CO1

**Question No. 2**

- 2 a) Write down characteristics and significance in achieving organizational goals. (8) CO1

**OR**

- 2 b) Explain the Autocratic, Custodial, Supportive, Collegial, and System Models with suitable examples. (8) CO1

**Question No. 3**

- 3 a) Explain the concept of personality in Organizational Behaviour. (3) CO2
- 3 b) Interpret how personality influences workplace behaviour? (4) CO2

**Question No. 4**

- 4 a) Describe the process of perception and explain the factors influencing perception. (8) CO2

**OR**

- 4 b) Discuss any two classical theories of motivation (Maslow's Hierarchy of Needs and Herzberg's Two-Factor Theory) (8) CO2

..... End of question paper.....