



**K. K. Wagh Institute of Engineering Education & Research, Nashik**  
(An Autonomous Institute From A.Y. 2022-23)

WINTER-2025	
Exam Seat No.:	
Academic Year:2025-2026	Semester:I
Class:PG-I	Program:MBA
Branch Code:10	Pattern:2022
Name of Course:Emotional Intelligence	Course Code:MBA22110
Max. Marks:30	Duration:1hrs 15 min

**Instructions:** Candidates should read carefully the instructions printed on the Question Paper and on the cover page of the Answer Book, which is provided for their use.

1. This question paper contains 2 page(s).
2. Answer to each new question is to be started on a new page.
3. Assume suitable data wherever required, but justify it.
4. Draw the neat labelled diagrams, wherever necessary.
5. The last columns indicates the Course Outcome and level of Blooms Taxonomy of the Question/sub-question.
6. 1&2 question are compulsory and solve a or b and c or d for question 3,4 and 5

**Marks CO**

**Question No. 1**

- 1 Explain how emotions and emotional intelligence differ, and why emotional intelligence is important in daily life? (3) CO1

**Question No. 2**

- 2 Discuss the role of self-awareness and self-regulation in realizing one's optimum potential and improving performance? (3) CO2

**Question No. 3**

- 3.a) Explain how learning about the unknowns of life enhances an individual's self-awareness and effectiveness in their role? (4) CO3

**OR**

- 3.b) Discuss how exposure to new experiences contributes to personal growth and improved decision-making abilities? (4) CO3

- 3.c) Discuss the role of broad life awareness in effective leadership and decision-making with suitable examples? (4) CO3

**OR**

- 3.d) How does continuous learning and exploration contribute to personal fulfilment and overall well-being? (4) CO3

**Question No. 4**

- 4.a) Explain how a supportive family environment contributes to the development of emotional intelligence in children? (4) CO4

**OR**

- 4.b) Discuss the role of parental role-modelling in shaping a child's emotional expression and emotional regulation? (4) CO4

- 4.c) How does open communication within the family help in building empathy and social skills in children? Explain? (4) CO4

**OR**

- 4.d) How does emotional intelligence enhance happiness and overall well-being? Explain with examples? (4) CO4

**Question No. 5**

- 5.a) Explain how effective delegation helps managers build confidence and motivation among team members?  
? (4) CO5

**OR**

- 5.b) Discuss any four key strategies managers should follow for effective delegation? (4) CO5

- 5.c) How does understanding individual motivators help managers improve employee performance? Explain with examples? (4) CO5

**OR**

- 5.d) Explain the role of trust, empathy, and recognition as motivators in the workplace? (4) CO5

**..... End of question paper.....**